# PREPARING YOUR HOME FOR THE MARKET

HILLSDALE REAL ESTATE GROUP

# THE EXTERIOR

# TIDY UP!

- Mow lawn and trim trees/shrubs away from the house
- Rake leaves, pull weeks, and dispose of dead flowers and shrubs
- Secure tools and other equipment neatly in a building or garage

## CLEAN UP!

- Wash windows inside and out
- Sweep all sidewalks and driveways
- Wash and wipe down outdoor furniture
- Air out garage with deodorizer or air freshener

## PATCH UP!

- Repair doors and windows
- Repair majors cracks in porch or walkways
- Repair roof shingles, gutters, siding, and fencing
- Clean up the front/back yards with sod, plants, flowers, and mulch or pine needles if needed

# THE FINISHING TOUCH!

- Add doormat at the entrance
- Add a potted or hanging plant
- Add new house numbers if needed



# THE KITCHEN

# TIDY UP!

- Clear extra gadgets & small appliances off countertops
- Remove all messages, pictures and magnets from the refrigerator
- Clear away any papers, mail, or
  newspapers that may have accumulated
- Clear sink, stove, and countertops of all dishes, pots and pans

# CLEAN UP!

- Wipe down cabinets and polish sinks
- Clean appliances inside and out
- Wash kitchen doors

### PATCH UP!

- Repair any faucet/sink leaks
- Repair any broken appliances
- Repair any non-working cabinets/drawers
- Patch and paint walls and ceilings if necessary

### THE FINISHING TOUCH!

- Add a new throw rug
- Add new dish towels
- Add a plant



# THE BATHROOMS

# TIDY UP!

- Remove any unnecessary items from the countertops, including toothbrushes
- Organize linen closets, medicine cabinets, etc.

## CLEAN UP!

- Clean sinks, toilets, bath tubs, and showers to make sure they're moldfree
- Polish mirrors and fixtures
- Wash the bathroom floor

### PATCH UP!

- Repair any faucet, sink or toilet leaks
- Caulk and grout, if necessary
- Patch and paint walls and ceilings, if necessary

# THE FINISHING TOUCH!

- Add a lightly scented candle
- Add fresh, coordinated towels
- Add new shower curtain and mats



# THE LIVING ROOM & BONUS ROOM

### TIDY UP!

- Remove personal items including papers, sentiments, and photos
- Clear away excess blankets, toys and remotes
- Remove excess cords and straighten up as necessary

# CLEAN UP!

- Clean carpets, rugs and flooring
- Polish furniture and fixtures
- Clean any mirrors and glass furniture
  and accessories
- Straighten up any closets

### PATCH UP!

Patch and paint walls and ceilings, if necessary

## THE FINISHING TOUCH!

- Add a plant to a side or coffee table
- Add a simple throw or new pillows to the sofa



# THE BEDROOMS

## TIDY UP!

- Remove personal items including picture frames, papers, awards, jewelry and sentiments
- Declutter stuffed animals, pillows, blankets, and other items on bed and chairs
- Organize closets

# CLEAN UP!

- Clean carpets, rugs and floorings
- Have linens cleaned and beds neatly made
- Polish furniture and fixtures
- Clean any mirrors and glass furniture and accessories
- Straighten up closets and countertops

## PATCH UP!

- Patch and paint walls, if necessary
- Repair any broken doors or handles

# THE FINISHING TOUCH!

- Fluff pillows and bedding
- Add coordinating throw pillows



# THE OFFICE

### TIDY UP!

- Neatly arrange cords and wires; hide, if possible
- Remove awards, personal items and photos
- Organize and put away files and paperwork
- Box up excess books and items on shelves

## CLEAN UP!

- Polish furniture and fixtures
- Clean flooring and rugs

## PATCH UP!

- Patch and paint walls, if necessary
- Repair any broken doors, shelves or cabinets

#### THE FINISHING TOUCH!

 Add a plant or globe to shelving or desk



# GENERAL

# AND FINALLY...

- Open all drapes and blinds with a good view; ensure they are all clean and free of dust
- Replace any burned out light bulbs
- Remove all shoes, book bags, etc. from entryways, stairs, or anywhere visible
- Remove all evidence of pets, including bowls, beds, crates, and toys
- Move/remove any furniture that obstructs windows and doorways
- Remove toilet brushes, plungers, trash cans and other items from view
- Close shower curtains
- Install full rolls of toilet paper on rolls and close toilets
- Call your agent with any questions—they are happy to help with recommendations and suggestions!

